

## SAP VISTEX COURSE CONTENT

### Week-1

#### **Introduction & Overview**

- Prerequisites
- Very Basic Idea or knowledge on Materials Management & Sales and Distribution
- SAP Vistex Course Content
- Technical overview and architecture of Vistex Solution
- Business process overview
- Overview Vistex IP Pricing & Resources
- Pricing Management with the condition record master data
- Natural rebates & mixed conditions (product bundling, % price discount)
- Condition record statistics
- Resource Management with the customer master data, vendor master data and material master data
- Mass changes of data maintenance

### Week-2

#### **Core Modules of Vistex**

- Sales Incentives
- Sales Rebates (Customer Rebates or CR)
- Purchasing Rebates (PR)
- Charge Backs (CB)
- Bill Backs (BB)
- Composite Plans